

Yulia Demakova

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Education in IT

03/2022 – 05/2022

Udemy

Online Educational Platform

- Frontend: HTML5, CSS3, Bootstrap, JavaScript, React
- Backend: NodeJS, Express, EJS, MongoDB, Mongoose
- Ops: Git, GitHub, Heroku, MongoDB Atlas + Compass,

10/2021 – 01/2022

Ironhack GmbH

Online Bootcamp

- Frontend: HTML5, CSS3, Bootstrap, JavaScript, jQuery, React
- Backend: NodeJS, Express, EJS, MongoDB + Mongoose
- Ops: Git, GitHub, Heroku
- Project management: Agile, Scrum

12/2019 -02/2020

taylorix institut

Institute for Job Education

- Frontend: HTML, CSS, JavaScript

Professional Background

07/2019 – 11/2019, 03/2020 – 09/2021

Author24

Remote as Freelancer

Position:

- Data Analyst

Responsibilities:

- Transformation of raw data into reports, analysis and presentations
- Support of students, professors, specialists

04/2018 – 05/2019

Gardner Denver Thomas GmbH

Fürstentfeldbruck, via Robert Half

Position:

- Procurement Specialist

Responsibilities:

- Negotiated complex contracts (provided the company with best price and delivery supplier conditions, reduced costs and time up to 50%)
- Managed project lead from samples to series production (up to 500k parts)
- Treated 10-15 projects per week, collaborated with engineer, design, quality management and finance departments
- Organized intern and extern meetings

Project Management

- Agile, Scrum

10/2017 – 03/2018:

Statzilla LLC

Rostov-on-Don, Russia and remote

Position:

- Data Analyst Freelancer

Responsibilities:

- Analysis of large data sets
- Quantitative modelling of complex data relations
- Optimization of organizational processes

03/2017 - 09/2017:

NIO GmbH (a.k.a. NextEV GmbH)

Munich

Position:

- Purchasing Executive

Responsibilities:

- Negotiations and conclusions of individual contracts and framework agreements with up to 2 Mio month budget (with up to 600K savings)
- Worked 2effectively with design, engineer and finance departments
- Conduction of PRs, POs and NDAs

02/2015 – 03/2017:

Freelancer in math and statistics

For young professionals

Responsibilities:

- Transformation of raw data into reports, analysis and presentations
- Support of students, professors, specialists

01/2014 – 10/2014:

Philip Morris International

(LLC “Philip Morris Sales and Marketing”, Branch in Rostov-on-Don)

Position:

- Purchasing Executive

Responsibilities:

- Supported marketing projects with budget up to 1 Mio/month
- Upgraded customers satisfaction from 50% to 75%
- Successfully managed retail activities with up to 2 Mio budgets

07/2012 – 01/2014:

Rostelecom

Russian Telekom, Rostov-on-Don

Position:

- Key Account Leading Expert
- Marketing Specialist

Responsibilities:

- Market analysis, strategic planning
- Identification and optimization of operational goals and company strategies
- Design and development of new products and marketing campaigns
- Presentations and reports for stakeholders
- Predictions and analysis of future market and marketing trends

Academic Education

09/2007 – 06/2012:

Diploma in „Mathematical Methods in Economics“

Southern Federal University, Rostov-on-Don, Russia; acknowledged in Germany

Scholarships:

- High Governmental Scholarship (von 2007 bis 2012)
- Oxford Russian Fund Scholarship (von 2008 bis 2011)
- Center-Invest Bank Scholarship (von 2009 bis 2010)

04/2011 – 08/2011:

Lectures and Seminars of Master of Business Administration

Saarland University

Lectures:

- Econometrics: Time Series Analysis
- Mathematics C: Dynamic Optimization
- Stochastics of financial markets: introduction into options assessment

Skills

EDV Skills:

- SAP MM, JIRA, eSourcing, MS Office, EViews, SPSS, Statistica, ONYMA, Kurs, iKur
- CBCM, Global Savings Management Tool (GSMT)

Language skills:

English (fluent), German (fluent), Russian (native)